



ONE IT Makes the Stellar Cyber Open XDR Platform the Core of their SOC to Drive Risk Reduction for their Customers

Continuous improvement is necessary for MSSPs to remain competitive. To that end, ONE IT sought to evolve its security operations by implementing a new platform that would enable them to deliver a better customer experience while improving the economics of its business model.

After thoroughly evaluating offerings from several vendors, ONE IT determined the Stellar Cyber Open XDR provided the capabilities they needed to take the services they provide for customers to the next level. As a result, the Stellar Cyber Open XDR is now the core of their SOC, increasing analyst productivity and their ability to deliver better security outcomes.





“We look forward to working with Stellar Cyber for many years to come, continuing to deliver the customer-centric services that set us apart from the competition.”

B E F O R E

Silos

Point products that did not work well together, such as SOAR and legacy SIEM products, resulted in built-in inefficiency across the SOC.

Complex Licensing

ONE IT spent more time than it wanted to manage the licensing aspects of the individual security solutions used to deliver their security services.

“Swivel-Chair” Integrations

Security analysts spend too much time switching between products to understand a security threat.

W I T H S T E L L A R C Y B E R

Visibility

With Stellar Cyber as the single pane of glass in the SOC, there are no longer any blind spots.

Unified

A single license enables the platform's NG-SIEM, NDR, IDS, UEBA, and SOAR capabilities, eliminating complexity.

Easy Integration

Stellar Cyber Open XDR allows easy integration of other security, IT, and productivity tools to drive dramatic increases in effectiveness.



We conducted a proof of concept in which we integrated a large part of the tools that we sell as a company, and we liked the results in regards to user experience, ease of use, and ease of sale thanks to its simple unified licensing.”



One IT (Redes Tecnológicas de Occidente SA de CV) is a company specializing in Information Security and Cybersecurity that protects its clients' assets, systems, and information. Located in Guadalajara, Jalisco, ONE IT serves clients throughout the national territory and the United States. ONE IT has more than nine years of experience, founding their services on bringing innovative solutions, hand in hand with certified engineers and using international methodologies that guarantee the quality of our services.

“Ensuring that our clients meet their business objectives through proper risk management and applying appropriate cybersecurity controls is our number one priority.”

ONE IT sought out a new “Core” of their SOC that would meet the following requirements:

- Break down current silos between security products
- Make the purchasing and selling of their services easier
- Deliver a robust set of security capabilities in a single platform

ONE IT considered offerings from Stellar Cyber and two well-known security vendors, one with roots in UEBA and the other primarily focused on network traffic monitoring. After testing each product against the project criteria, one product stood head and shoulders above the rest: the Stellar Cyber Open XDR platform.

“It did not take long for us to realize that Stellar Cyber met and exceeded the criteria we set for a new core of our SOC. Our analyst immediately saw the value of the single pane of glass, while our architect appreciated Stellar Cyber’s approach to integration. We could not have asked for better results,” said Rodrigo Ramirez, CEO of ONE IT.



Stellar Cyber simplifies detection and response by leveraging AI and machine learning. First, Stellar Cyber automatically normalizes and enriches data from every sensor and security tool upon ingestion into the platform. Then the AI and machine learning engines automatically evaluate and group related alerts and identify new threats based on abnormal user and asset behaviors, producing a prioritized list of contextual incidents on the platform’s intuitive dashboard.

With the Stellar Cyber Open XDR platform as the new central nervous system of their security operation center, ONE IT is delivering better customer experiences while at the same time improving its margins.

“Stellar Cyber was a game changer for us, and we know our services built around Stellar Cyber will only get better.”